Semiconductor Industry Analysis and Insight

January 8, 2013

# MediaTek Miss, CES Day 2

**MediaTek Miss:** MediaTek out of Taiwan missed its 4Q revenue expectations indicating probable smart phone weakness in China—one of the last remaining growth markets in the chip business. I consider this bad news worthy of note that could easily have broader implications of adversity across the semiconductor industry. The company stood by its original guidance in mid-December when market health had come into question.

MediaTek is not is the Tokeneke Universe because it isn't listed on a US-based exchange. However, at approximately \$3.5B in annual sales it is the largest chip supplier in Taiwan, the fourth largest fabless supplier in the world, and the 17<sup>th</sup> largest semiconductor company overall. And business has been good of late due to its supply of smart phone chipsets to the low-end of the market mostly in China against competitors Spreadtrum (SPRD) and MStar (for which its proposed acquisition is pending), and increasingly Qualcomm (QCOM) as QCOM moves down-market and MediaTek moves up-market. 3Q12 sales of \$987M grew by +25.7% sequentially and the company had guided for 4Q revenues in a range of -1.9% to +4.9%. However, 4Q sales just came in around \$907M or down by -9.3%. Ooops. If MediaTek is losing market share, then this may not be that bad for the overall semiconductor industry. However, given its recent strength I think its weakness is much more likely to be reflective of a slowdown in the smart phone market in China.

MediaTek is publically-listed in Taiwan so is required to report sales monthly, although earnings only quarterly. The 4Q revenue came to light in the process of reporting December sales that declined by -12.4%. Also, the US-dollar amounts noted above are approximate since the company's reporting currency is the New-Taiwan dollar (NT\$), although the percentage changes are accurate. I used the TSMC average conversion rate for 3Q of 29.857 NT\$/US\$ and its 4Q guidance of 29.47 NT\$/US\$ to convert NT\$29.47B and NT\$26.73B, respectively.

Cypress Semiconductor (CY) also preannounced expected 4Q weakness this morning due to broad-based market weakness, although I will wait until the end of the week to report all the preannouncements on a consolidated basis.

**CES Round-Up, Day 2:** Below are press releases from companies in the Tokeneke semiconductor Universe posted since late-Monday organized by ticker symbol with hyperlinks to the documents via Yahoo!Finance.

Best Recovery: ENTR after missing-in-action Day 1.

Most Comprehensive: INTC spills most of its product roadmap in a single press release.

Most Enthusiastic: MRVL by a long shot.

Best Rejuvenation, Day 2: IKAN arises from the un-dead with a new product announcement.

#### **AMD**

AMD Delivers Enhanced Gaming and Improved Application Performance With Latest Mobile and Desktop Graphics
Technology

AMD Unveils Innovative New APUs and SoCs That Give Consumers a More Exciting and Immersive Experience

#### DDCM

Broadcom Launches Range of Consumer Innovations at 2013 CES

Broadcom Announces First Gigabit MoCA 2.0 Single Chip Solution

Broadcom Launches Gigabit DOCSIS Cable Gateway Family

Broadcom Launches First 5G WiFi Wireless IPTV Set-top Box Platform

Broadcom Powers World's First Android 4.0 Set-top Box with Google Mobile Services

Broadcom Unveils World's First UltraHD TV Home Gateway Chip

# **CAVM**

Cavium to Showcase Complete Cloud-to-Home Solutions with its State-of- the Art Media Streaming and Wi-Fi CERTIFIED Miracast<sup>TM</sup> Products at International CES 2013

Cavium's PureVu® Powers Samsung's Wireless Streaming Adapter for the Latest Galaxy Smartphones

# CSR.L/CSRE

CSR aptX® Audio Codec Technology Licensed by Sony

 $\overline{CY}$ 

Leap Motion Selects Cypress's EZ-USB® FX3<sup>TM</sup> Solution For Controller Components

# DSPG

DSP Group and ProSyst Announce Joint DECT ULE/OSGi Solution for Smart Home and Smart Energy Market

# **ENTR**

Entropic Partners With Flingo for Interactive TV Within Set-Top Boxes and Second Screens

Technicolor Partners With Entropic to Deliver a Powerful Client Set Top Box

Entropic to Embed Audible Magic's SmartID Technology into the Set-top Box System-on-a-Chip Platform

DIRECTV PanAmericana Selects Entropic's Silicon and Software to Roll-Out Advanced TV Viewing Services

Entropic's MoCA 2.0 Utilized by ARRIS in New Advanced Headless Video Gateway

Humax, Entropic Develop IP-Client Device

#### **IKAN**

Ikanos Extends Lead in Triple-Play Network Technology With Powerful New Gateway Chip

## **INTC**

Watching Television on Devices Around the Home Made Possible with Intel Technology

Intel Delivers Broad Range of New Mobile Experiences (smartphones, tablets and ultrabooks)

## **INVN**

InvenSense® Sets a New Industry Standard with the World's Smallest, Lowest Power Integrated 9-Axis MotionTracking Device InvenSense® Announces Contextual Awareness SDK for Embedded Developers and Mobile Devices

#### MRVL

Marvell Powers Woxter's G.hn Home Networking Entertainment Products

Teleconnect Selects Marvell's G.hn Silicon to Power Optical Home Networks

Leading Manufacturers Join Marvell and ZeroDesktop to Deliver Cost-Effective, All-in-One Cloud-Based Desktop Solutions

Marvell Expands AVANTA Family With One-of-a-kind UPON Media Converter

Marvell's Breakthrough mPrint Wi-Fi Module Enables Seamless Mobile Cloud Printing for Millions of Existing Printers

COMTREND Selects Marvell's Certified G.hn Silicon to Enable the Connected Home

Marvell G.hn Chipset Drives Cambridge Industries Group's Home Networking Products

Marvell Empowers NETGEAR's Newest Entrance into the Smart TV Market With the Roll-out of NETGEAR's NeoTV PRIME with Google TV

Marvell Powers Global TV Leader TCL's First Smart TV and Set-top Box with Google TV, Including Voice Search

Marvell and ASUS Team Up to Deliver the High-performance and Energy-efficient Qube with Google TV Media Streamer

Marvell and Global Tier-1 OEMs Deliver Products for the New Era of the Connected Lifestyle at CES 2013

Marvell Announces Advanced Remote Control Platform with User-friendly Voice Search and Gesture Recognition for Smart TVs and Smart Homes

Marvell and Global Consumer Electronics Leader Hisense Introduce New Generation of Smart TVs and Set-top Boxes with

Google TV

Advantest's New Test Cell Selected by Marvell Semiconductor to Reduce Cost of Test for High-Volume, Cost-Sensitive ICs

#### MSPD

Mindspeed to Showcase the Industry's First ARM Cortex A9-based Communications Processor with Integrated DPI at 2013 CES

Inverto Debuts Eight-Channel SAT>IP Gateway Powered by MaxLinear and STMicroelectronics

SiliconDust Selects MaxLinear for Next Generation of HDHomeRun® Network-Attached Tuner Products

# **OCOM**

Audi Unveils In-Car 4G LTE Wireless Broadband at 2013 Consumer Electronics Show

Oualcomm and Wilocity Launch Industry's First Tri-band Reference Design Featuring Both 802.11ac and 802.11ad Technology

Qualcomm Labs and FanVision Announce an Alliance Advancing in-venue Mobile Broadcast Services over LTE

Qualcomm Vuforia Enables Mobile Applications to Read Using Text Recognition

Qualcomm Announces Next Generation Snapdragon Premium Mobile Processors

Paramount Pictures And Qualcomm Announce Unprecedented "STAR TREK INTO DARKNESS" App Using Cutting Edge Technologies

## **RFMD**

RFMD(R) to Unveil Highly-Integrated FEM for Smart Energy/Advanced Metering Infrastructure and ISM Band Applications

#### RMRS

Rambus and The Elite Group to Partner to Sell Revolutionary LED Bulb

Rambus Unveils Imerz, an End-to-End Interactive Multi-Media Platform

Rambus Introduces Revolutionary LED Light Bulb

# **SIMG**

Silicon Image Brings Latest HD Connectivity Technology Into Mainstream Home Theater Market With New Port Processors Silicon Image Announces Reference Design for UltraGig<sup>TM</sup> 6400 Ultra-Low Power, 60GHz WirelessHD® Mobile Transmitter

HDMI Specification Marks 10-Year Milestone as De-Facto Standard for HD Connectivity

## **STM**

STMicroelectronics Expands Strong Lineup of Broadcast Set-Top Box Products Built on a Unified Platform for Cost-Effective, Fast Time-to-Market

IBM, STMicroelectronics and Shaspa Advance Smarter Home Initiative

# TXCC

TranSwitch's New HDplay Products with MHL Capability Support Mobile Device Connectivity for HDTVs and Pico Projectors

-Dan K. Scovel

Semiconductor Analyst

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